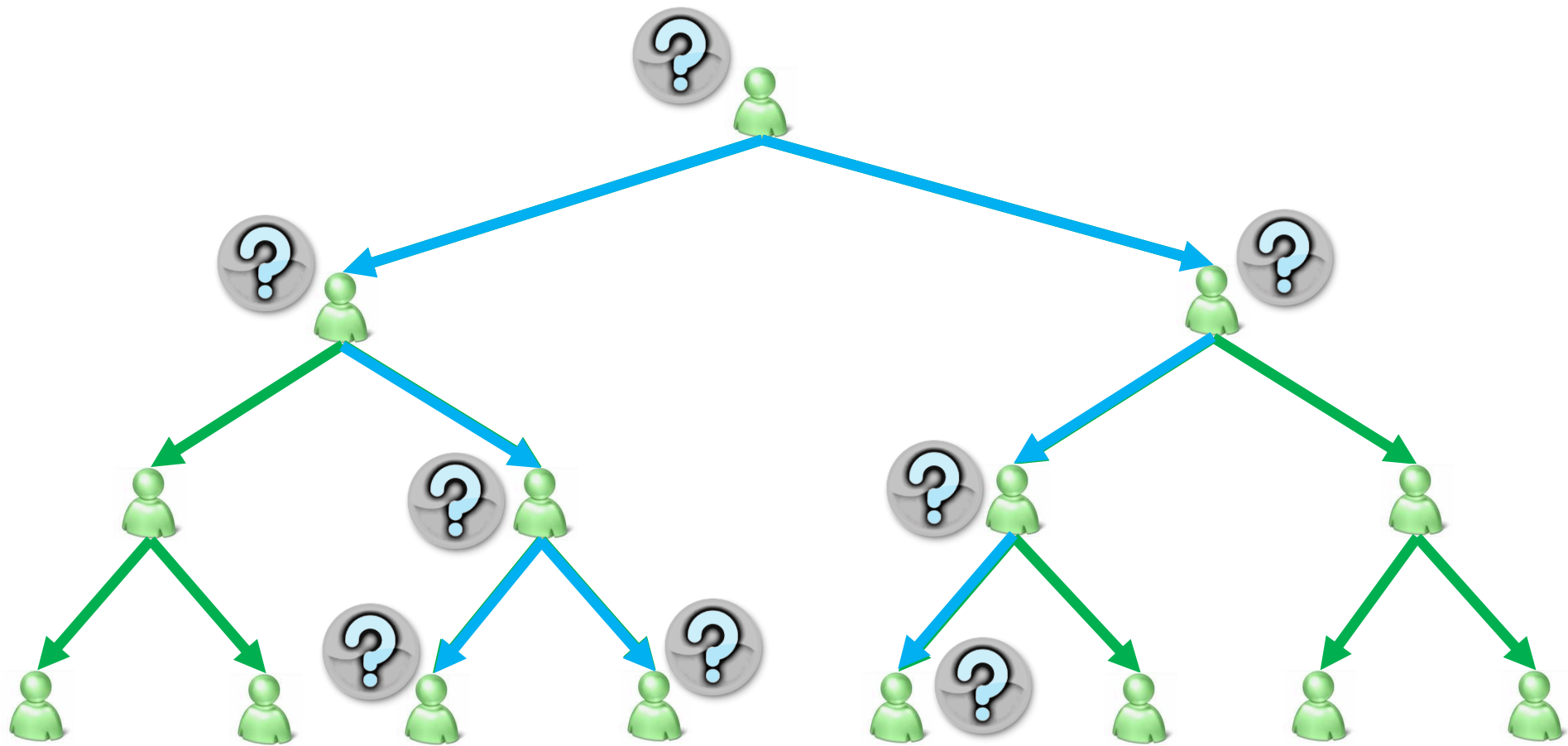


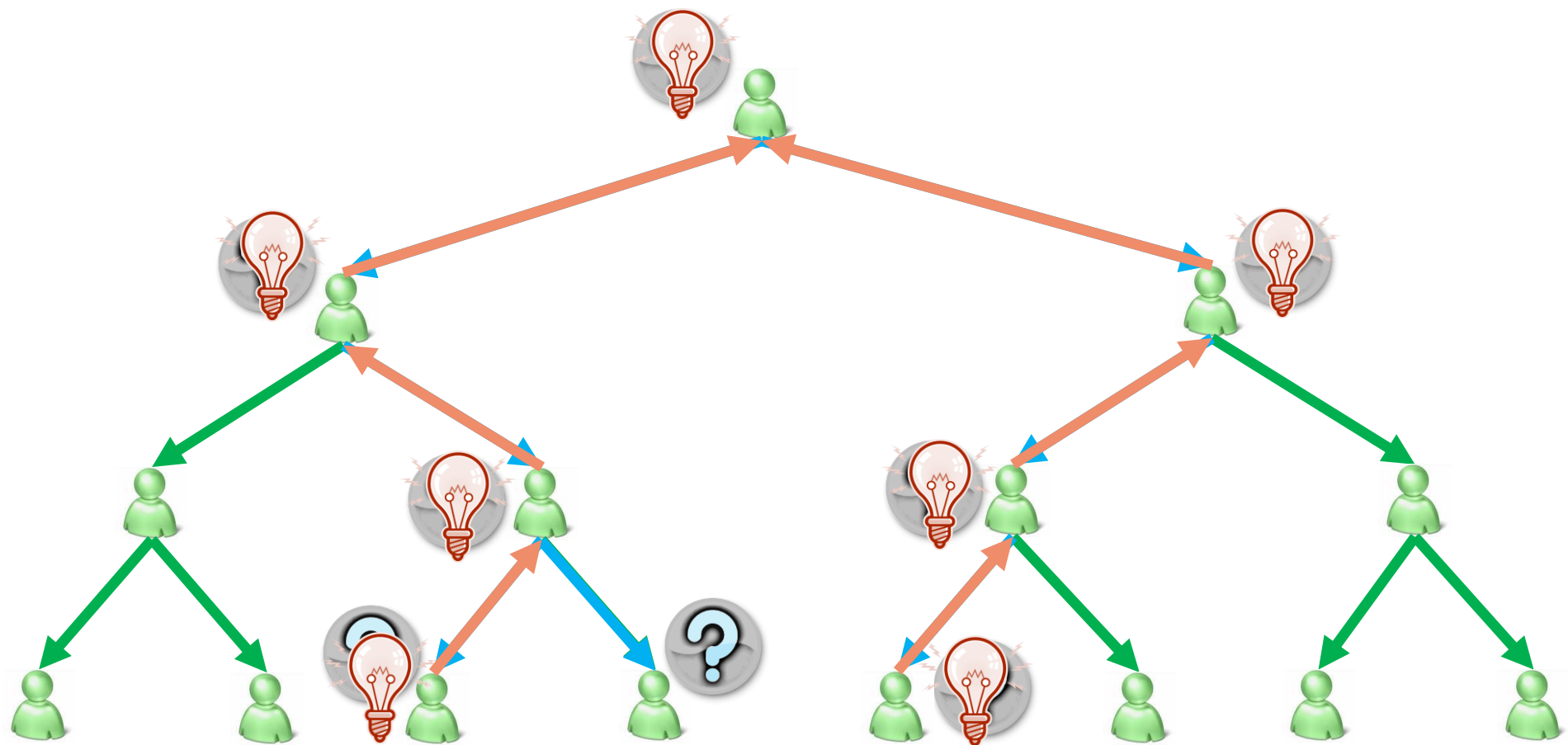
Query incentive networks

- Acquire rare information from networked agents
 - The system is decentralized with limited connectivity
 - Only small number of agents in the crowd have answers
 - Agents are self-interested
- Call for incentive mechanisms
 - Encourage answer-holders to return answers
 - Encourage non-answer-holders to participate, i.e., propagate the query and route the answers
 - Discourage disruptive behaviors (e.g. sybil-attacks)

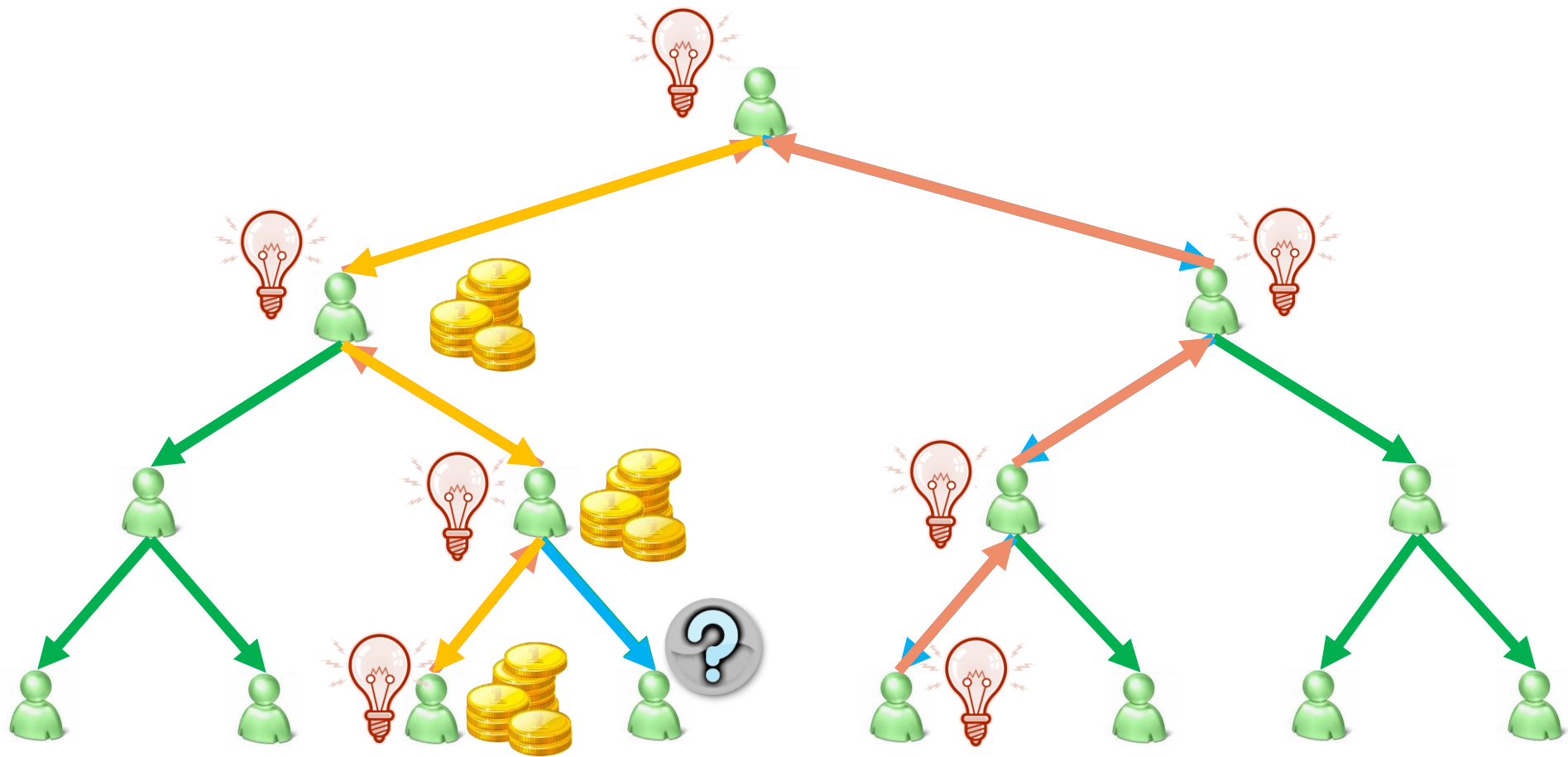
Query incentive networks: propagating the query



Query incentive networks: propagating the answer



Query incentive networks: selecting winning path and distributing rewards



Key aspects of QIN

- Random branching process
- Low probability of holding the answer
- Winning path selection
- Reward allocation along the path

Network Model

- Following [Kleinberg and Raghavan 2005]
- Branching process in an underlying **d**-ary tree
 - Offspring distribution $D = \{c_i\}$ for $i = \{0, 1, \dots, d\}$ with branching factor b
 - Each node u samples its # of children $C(u)$ from D
 - u randomly selects $C(u)$ children to connect
 - The final tree is the connected component containing the root.
- Answer distribution
 - Each node has an answer with probability $p = 1/n$. On expectation, we need $O(n)$ nodes to retrieve an answer
- Cost
 - Free to propagate, unit cost to forward back an answer

Fixed-payment contract

[Kleinberg and Raghavan 2005]

Contract

- u enters a contract with its parent on a fixed price
- Condition: the selected answer is in u 's subtree

The strategy function of u

- Mapping payment from parent to its children

Fundamental tradeoff

- Higher chance of reaching answers
- Smaller reward when the answer is selected.

Efficiency

- Constant probability case: (1) $b > 2$: $O(\log n)$ (2) $b < 2$: $\Omega(n)$
- High probability case, prob. $1 - 1/n$: $\Omega(n)$ [Arcaute, Kirsch, Kumar, Liben-Nowell, and Vassilvitskii 2007]

Split contract [Cebrian, Coviello, Vattani, and Voulgaris 2012]

- Root offers a final reward for an answer
- Each node u enters a contract with its parent on the splitting ratio $q < 1$
 - Eg., if the reward of u at hand (after settling payments with its children) is r , u 's parent will grab $r \cdot q$, leaving $r \cdot (1 - q)$ to u .
- The strategy function of u
 - mapping from the ratio by its parent to ratio to the children
- Efficiency respect to branching factor b
 - Constant probability case: $O(\log n)$
 - High probability case, prob. $1 - 1/n$: $\Omega(n)$
 - Intuition: conditional rewards does not depend on the distance to root => easy to propagate

Sybil proof mechanism

- Sybil attack:
 - a user fakes a chain of fake users connecting his parent and his children
 - try to collect more rewards collectively from the fake users
- Sybil-proof mechanism
 - a mechanism in which users have no incentive to create sybils
- Split-contract mechanism is not Sybil-proof
 - a user can fake a child and sign a contract with the fake child such that the child gets all the money

Our offer of Direct Referral Mechanism

Incentive mechanisms

- An answer selection scheme
- A global reward scheme, [vs. (local) contract-based scheme]

Sybil-proof

- DR mechanism is Sybil-proof
- Fixed-payment contract is “Sybil-proof”
- Split contract is not Sybil-proof

Efficient

- h is desired level of propagation
- $O(nh^2)$ on a chain. (optimal)
- $O(h^2)$ on a branching process

Simple

- Mainly reward: answer holder, as well as its parent
- Others receive minimum compensation

Related work on Sybil-proofness

- Bitcoin system [Babaioff, Dobzinski, Oren, and Zohar 2012]
 - Network is part of the design (additional freedom)
- Multi-level marketing [e.g., Drucker, and Fleischer 2012]
 - Fixed cost for sybil (price), enforcing sybil-proofness by capping referral fee
- Others:
 - Lottery tree [Douceur and Moscibroda 2007], reputation mechanisms [Cheng and Friedman 2005], combinatorial auctions [Todo et al. 2009], social choice [Wagman and Conitzer 2008; Conitzer and Yokoo 2010], and cost-sharing games [Penna et al. 2009].
 - All with static configuration

Incentive mechanisms

- Answer selection scheme
 - Random Walk (RW): Each step, we select one child uniformly at random from those children who have reported answers
 - Shortest Path (SP): Perform RW process only for closest answers
- Global reward allocation scheme
 - $f: (\text{Tree}, P) \rightarrow [1, \infty]^{|P|}$
 - Oblivious reward scheme: f only depends on $|P|$
- Remark: contract-based mechanisms imply global reward allocation schemes

Direct referral mechanisms

- Adopt the Shortest Path answer selection scheme
- Reward the answer holder and its direct referral (parent)
 - Other routing nodes receives minimum compensation, e.g., unit payment
 - Oblivious reward scheme, can be characterized as
 - $r(i, s)$: the reward for the i -th agent, when the selected answer is at level $i + s$
 - $r(i, s) = 1$ for $s > 1$

DR mechanism on chains

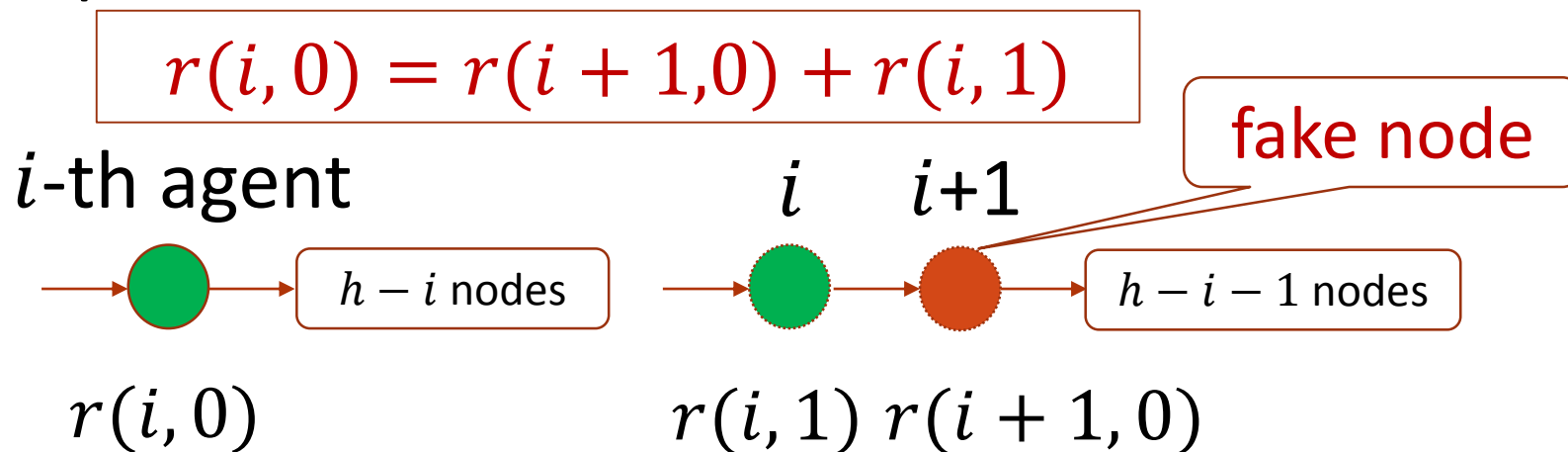
- Desired level of exploration h

$$r(i, s) = \begin{cases} n \cdot R_{i+1} + P_{h-i-1}, & \text{if } i \leq h - 1 \wedge s = 1, \\ \sum_{t=i}^{h-1} r(t, 1) + 1, & \text{if } 1 \leq i \leq h \wedge s = 0, \\ 1 & i + s \leq h \wedge s > 1, \\ 0, & \text{otherwise.} \end{cases}$$

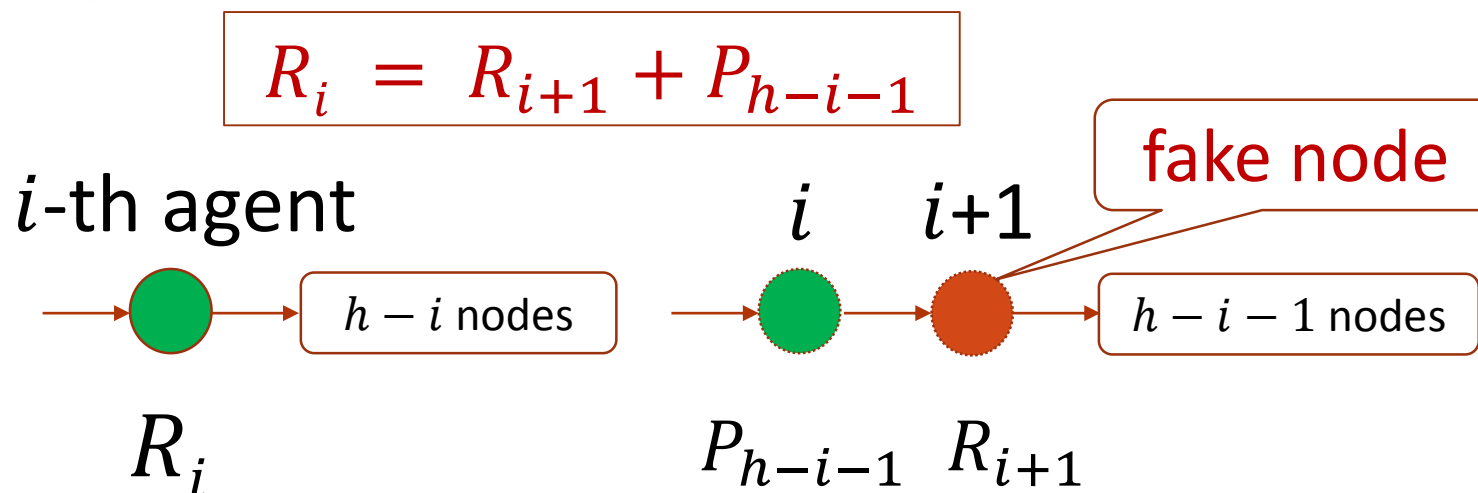
- $P_i = \sum_{j=1}^i \frac{1}{n} \left(1 - \frac{1}{n}\right)^{j-1}$:
 - the probability that there is an answer in i consecutive nodes
- $R_i = \frac{r(i,1)}{n} + \left(1 - \frac{1}{n}\right) P_{h-i-1} = R_{i+1} + P_{h-i-1}$:
 - the expected reward of the i -th node (w.o. answer)
- Notice: $r(i, 0) = r(i + 1, 0) + r(i, 1)$

Sybil-proofness of DR scheme on chains

- Sybil-proof for nodes with answers



- Sybil-proof for nodes without answers



Efficiency of DR scheme on chains

- Efficiency:
 - $R_i = O(h)$
 - $r(i, 1) = O(nR_{i+1}) = O(nh)$
 - $r(i, 0) = O(\sum_{j \geq i} r(i, 1)) = O(nh^2)$
- It is optimal on chains

DR on branching process: Enforcing Sybil-proofness

- λ_i : the probability that the closest answer is at level i
- Node u at level i , suppose u has no answer,

- $\Pr[u \text{ receives the direct referral fee}] = \frac{\lambda_{i+1}}{d^i}$

- $\Pr[u \text{ receives compensation}] = \frac{\sum_{i+1 \leq k \leq h} \lambda_k}{d^i}$

- For any $i < j < h$, generating $(j - i + 1)$ total sybils

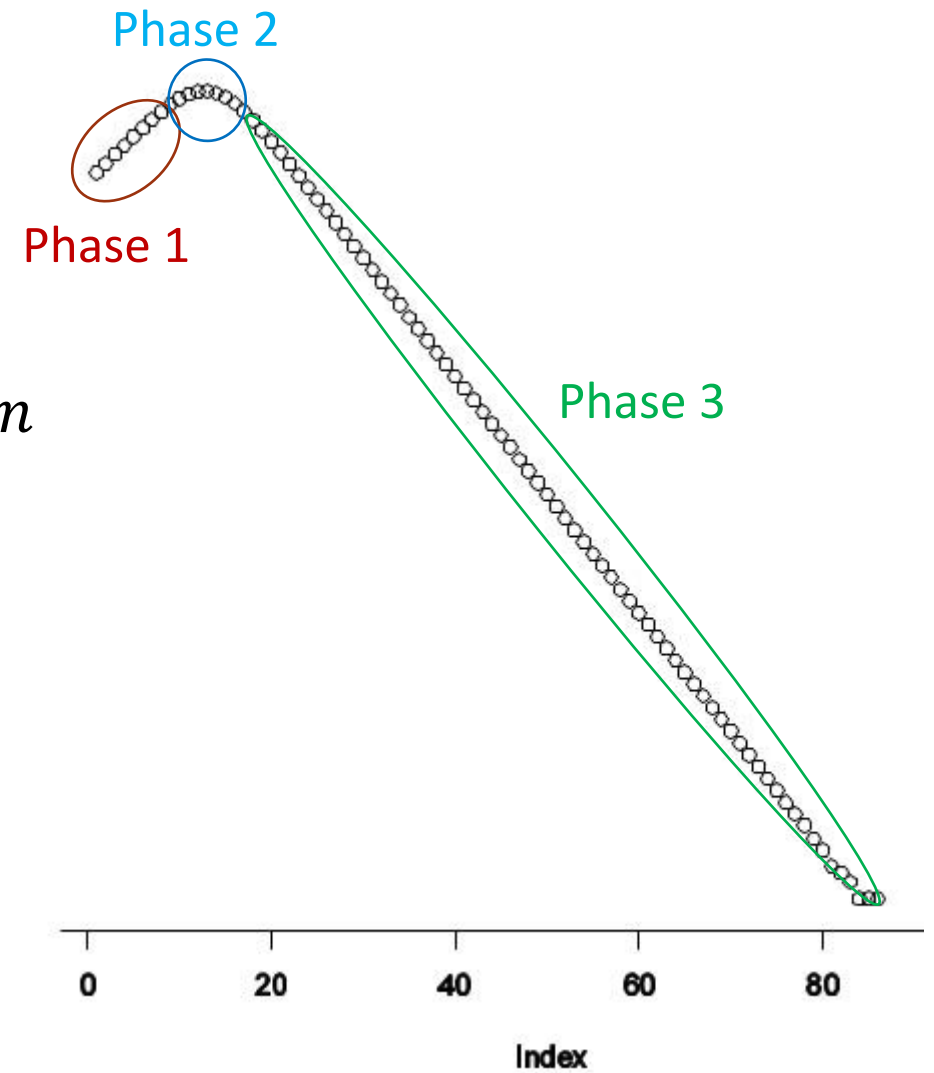
$$r(i, 1) \cdot \frac{\lambda_{i+1}}{d^i} \geq r(j, 1) \cdot \frac{\lambda_{i+1}}{d^i} + (j - i) \cdot \frac{\sum_{i+1 \leq k \leq h} \lambda_k}{d^i}$$

Thus, we have:

$$r(i, 1) = \max_{i+1 \leq j \leq h} \left[r(j, 1) + \frac{j-i}{\lambda_{i+1}} \cdot \sum_{\ell=i+1}^h \lambda_\ell \right]$$
$$r(i, 0) = 1 + \sum_{\ell=i}^h r(i, 1) \text{ (for node with answer)}$$

Branching processes: a key property

- The distribution of the closest answer
 - λ_i : the probability that the closest answer is at level i
 - Assumption: $b > 1$ is a constant
 - Asymptotic behavior resp. to $p = 1/n$
- Property: single-peaked sequence.
 - Phrase 1: **geometrically increases** to a constant
 - Phrase 2: **stays constant** for constant number of levels
 - Phrase 3: **geometrically decreases**



Log plot ($b = 1.5, d = 5, p = 1/1000$)

Efficiency

- $r(i, 1) \approx r(i + 1, 1) + \frac{1}{\lambda_{i+1}} \cdot \sum_{\ell=i+1}^h \lambda_{\ell}$
- For i in phrase 3 (**geometrically decreasing** phrase)
 - $r(i, 1) = O(h)$
- For i in the increasing phrase
 - $r(i, 1) \cdot \lambda_{i+1} \leq r(i + 1, 1) \cdot \lambda_{i+2} + 1 = O(h)$
- The total referral fee is
 - $\sum_{i=1}^{h-1} r(i, 1) \lambda_{i+1} = O(h^2)$
 - It is similar to bound the reward to answer holders

Conclusion

- Formulation of incentive mechanisms
 - Permits systematic study on various incentive mechanisms
- Direct referral mechanisms
 - Simple structure
 - Sybil-proof
 - Efficient on expectation
- Open questions
 - More efficient mechanisms, lower bounds.
 - Improving the worst case cost: $\Omega(n)$ --- a consequence: it is not collusion-free

Thanks!
and
questions?

